

## Cloud Storage Considerations

- Is there a cloud company that specializes in your type of business? They may offer specific services that are more in line with the way you conduct business.
- How scalable are your requirements, and what price points does the cloud company offer?
- Are there additional fees to housing, uploading or backing up your data?
- Is the data housed locally or abroad? If you handle government or defense-related information, you may need to stick with a company within your borders.
- Do you need a public network, private or hybrid?
- What level of security, recovery and redundancy do you need? Are you paying for a Ferrari when all you need is a Prius?
- What methods are in place to prevent a security breach? What are the communication and liability policies in place in the event of one?
- Do you maintain ownership of your data? You don't want 'third party' access enabled.
- Is there a defined service guarantee? Ask for more specific language in your contract if things seem too vague.